

“We take care of your **business** so you can take care of your **patients**.”

WHO WE SERVE:

Hospitals, Clinics, and Ambulatory Surgery Centers



Improving the way **Medicine** does **Business**

CLINICAL

In today's ever-changing healthcare industry; one constant is the expectation of quality patient care. At the core of a truly successful clinic, surgery center, or hospital are sound clinical and operational practices. Partners provides the expertise needed to ensure operational efficiency is maintained without compromising quality or patient/physician satisfaction. Partnering with us allows your organization to keep clinicians working with patients, not the paperwork.

CLINICAL SERVICES:

- ◆ Licensing, Certification and Accreditation
- ◆ Regulatory Updates
- ◆ Policies and Procedures
- ◆ Clinical Forms and Documentation
- ◆ Facility Flow and Processes
- ◆ Contracted Service Agreements
- ◆ Compliance
- ◆ Quality Assurance
- ◆ Infection Control
- ◆ Risk Management
- ◆ Operational Support
- ◆ EMR Software Selection

WHO WE ARE

Partners Medical Consulting provides Revenue Cycle Services, Clinical Consulting, Bookkeeping, Finance, Payroll, and Full Service Management contracts to clinics, surgery centers, and hospitals. Partners is a unique management company that does not require equity as part of the services arrangement. The guiding principle at Partners is to strive to be a partner with the client by providing services for success.

The complex issues surrounding healthcare requires a strong management team that can actively solve problems and continue to deliver top notch services. Partners provides the expertise and attention to detail that is important for the financial health of our clients.

WHY CHOOSE US:

- ◆ Talented, committed team of professionals with successful track records in the industry
- ◆ Customized service agreements to meet your individual needs
- ◆ Reduce operating costs and improve efficiency
- ◆ Gain access to specialized skills without increasing FTEs
- ◆ Keep your facility current with rapidly changing healthcare regulations and industry standards
- ◆ We understand and respect it is your business
- ◆ No labor is outsourced off-shore



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Sioux Falls SD 57108
Phone 605.274.6180

Contact us for a
**Complimentary
Consultation**

info@partnersmedco.com

“We understand and respect that it is your business.”

“We customize service agreements to meet your individual needs.”

“Reduce and control operating costs while improving efficiencies.”

REVENUE CYCLE SERVICES

Our Revenue cycle team is made up of professionals who focus primarily on managing costs, increasing revenue, and handling risk. Partners is able to offer superior service and implement best-in-class revenue cycle management procedures that reduce costs and generate greater revenue for your organization.

Partners offers excellent customer service to patients when working through billing and payment procedures. The staff at Partners understands the importance of providing great customer service, and will take the time needed to answer any patient questions regarding billing and payment procedures.

REVENUE CYCLE SERVICES:

- ◆ Coding
- ◆ Billing
- ◆ Chargemaster Review
- ◆ Managed Care Contracting
- ◆ Policies and Procedures
- ◆ Recovery Audit Contractor (RAC) Management
- ◆ State Reporting
- ◆ Self-Pay Collections
- ◆ Practice Management Software Selection
- ◆ Business Office/Front Office Flow and Processes

Complimentary Consultation

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DEVELOPMENT

A majority of the most important decisions you will make for your business come long before you break ground. Trust us to walk you through the entire process; from the feasibility analysis to opening your doors for business. Partner's team has the experience and tools to ensure a smooth and successful journey.

DEVELOPMENT SERVICES:

- ◆ Feasibility Assessment/ Pro Forma
- ◆ Facility Design
- ◆ Organizational Structure
- ◆ Operating Agreements
- ◆ Policies and Procedures
- ◆ Forms and Documents
- ◆ Human Resources & Staffing
- ◆ Marketing
- ◆ Information Systems
- ◆ Materials Management
- ◆ Clinical/Operational Services
- ◆ Business Office/ Revenue Cycle Services
- ◆ Accounting & Financial Services

MANAGEMENT

MANAGEMENT SERVICES:

- ◆ Regulatory Updates and Compliance
- ◆ Operational Support
- ◆ Policy Manual Updates
- ◆ HR and Staffing Needs Assessment
- ◆ QA, Risk Management
- ◆ Compliance
- ◆ Information System Support
- ◆ Clinical Services
- ◆ Accounting & Financial Services
- ◆ Revenue Cycle Services

ACCOUNTING & FINANCIAL

Whether you are a start-up organization or looking for a change in management of your accounting functions, Partners will provide the necessary tools to bring clarity to your financial picture.

Partners provides Feasibility Studies and Pro formas for de novo clinics and facilities and can provide financial projections for adding a new partner to your clinic or surgery center, beginning a new service line, or provide projections for a potential sale or acquisition.

ACCOUNTING & FINANCIAL SERVICES:

- ◆ Full Service Bookkeeping and Accounting
- ◆ Payroll Processing
- ◆ Accounts Payable Processing
- ◆ Sales/ Provider Tax Preparation
- ◆ Budgeting
- ◆ Monthly/Quarterly/Annual Reports
- ◆ Financial Forecasts

